

Pherona Studios Dririte.net

Monthly Online Marketing Report - August, 2018

Highlights: We had a 36% increase in total conversions for the period over last. We had a 120% increase in phone calls over this same period last year. Our South Carolina campaign yielded 9 phone calls for the period. We now have 12 key phrases targeting South Carolina in the #1 Position on Google.

We had 329 new users to the site this period.

<u>Traffic</u>

Overview						
lsers 🕶 vs. Select	ot a metric					Hourly Day Week
Users (All Users)	😐 Users (Paid Traffic) 🛛 🔍 User	rs (Organic Traffic)				
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						1
						1 miles
	Jul 22	Ju	129	Aug 5	Aug	g 12
	Jul 22	Ju		Aug 5		
rs	Jul 22 New Users	Ju		Aug 5	New Visitor	Returning Visitor
		Sessions All Users		Pageviews All Users		
Jsers	New Users	Sessions	Number of Sessions per User	Pageviews	New Visitor	Returning Visitor
Jsers	New Users All Users	Sessions All Users	Number of Sessions per User All Users	Pageviews All Users	New Visitor	Returning Visitor Paid Traffic
Jsers 0	New Users All Users	Sessions All Users	Number of Sessions per User All Users	Pageviews All Users	New Visitor	Returning Visitor Paid Traffic
Jsers 0 1 Traffic	New Users All Users 329 Paid Traffic	Sessions All Users 361 Paid Traffic	Number of Sessions per User All Users 1.09 Paid Traffic	Pageviews All Users 498 Paid Traffic	New Visitor	Returning Visitor Paid Traffic
Jsers 30 d Traffic	New Users All Users 329	Sessions All Users 361 Paid Traffic 124	Number of Sessions per User All Users 1.09 Paid Traffic 1.19	Pageviews All Users 498 Paid Traffic 162	New Visitor	Returning Visitor Paid Traffic
ers Jusers 30 d Traffic)4	New Users All Users 329 Paid Traffic 103	Sessions All Users 361 Paid Traffic 124	Number of Sessions per User All Users 1.09 Paid Traffic 1.19	Pageviews All Users 498 Paid Traffic 162	All Users	Returning Visitor Paid Traffic
Traffic 4 unic Traffic	All Usera 329 Paid Traffic 103 Organic Traffic	All Users 361 Paid Traffic 124 Organic Traffic	Number of Sessions per User All Usera 1.09 Paid Traffic 1.19 Organic Traffic	Pageviews All Users 498 Paid Traffic 162 Organic Traffic	New Visitor	Returning Visitor Paid Traffic
Jsers 30 d Traffic	New Users All Users 329 Paid Traffic 103	Sessions All Users 361 Paid Traffic 124	Number of Sessions per User All Users 1.09 Paid Traffic 1.19	Pageviews All Users 498 Paid Traffic 162	New Visitor	Returning Visitor Paid Traffic

Important Keyword Ranks

We continue to make gains in ranks for important key phrases. We now have 12 key phrases in the #1 position targeting "South Carolina". As we build authority to dririte.net we'll continue to see gains in ranks and traffic in the coming months.

	Ranks Report for Aug 17, 2018 🛗 +/- Since First Added 🔻 Filter keywords	_		4	Filter tags
	Exeyword :		Google * +/- \$	Yahoo ≎ +/- ≎	Bing # +/- :
hi	water extraction services glendale sc		1 +100	1 +100	1 +100
ы	restoration companies in winter garden, fl	۵	1 0	20 +81	20 +81
id.	desiccant drying winter garden	8	1 0	1 0	1 0
	G drinte greenwood so	0	1 +100	1 +1	1 +28
đ	water removal services rosewood sc	8	1 +100	1 +100	1 +100
4	water removal glendale so		1 +100	1 +100	1 +100
al)	water remediation whitney heights south carolina	۵	1 +100	1 +100	1 +100
	water remediation rosewood sc	0	1 +100	1 +100	1 +100
d.	moisture detection winter garden	8	1 0	1 +8	1 +3
1	esiccant drying orlando	8	1 +2	1 0	1 0
đ	water damage winter garden	0	1 0	10 +10	10 +9
1	water damage restoration winter garden, fl	0	1 +3	11 +55	11 +11
đ	water damage restoration whitney heights so	8	1 +100	1 +100	1 +100
	mold remediation glendale sc		1 +100	2 +99	2 +99
i.	water damage restoration rosewood sc	8	1 +100	1 +100	1 +100
	water damage restoration glendale so	0	1 +100	1 +100	1 +100
	mold remediation spartanburg south carolina	8	1+100	7 +94	7 +94
	Water damage repair winter garden, fl	0	1 0	11 +10	11 +90
1	Water damage remediation spartanburg sc	0	1 +100	53 +48	53 +48
	water restoration glendale south carolina	8	2 +99	1 +100	1 +100
1	mold remediation whitney heights so	D	2 +99	2 +99	2 +99
	water removal whitney heights so		2 +99	3 +98	3 +98
1	mold remediation rosewood south carolina	0	2 +99	1 +100	1 +100
	truss cleaning services orlando	8	2 0	1 0	1 0
ľ	soda blasting orlando		3 +37	23 +78	23 +78
	water removal greenwood so	D	3 +98	43 +58	43 +58

🗐 water extraction greenwood south carolina 6 +95 19 +82 19 +82 8 +11 5 +98 5 +17 infrared thermography services orlando **9** +92 23 +78 23 +78 water damage remediation greenwood sc 📊 🔲 water extraction orlando **9** +6 51 +50 51 -24 📰 🔍 mold remediation greenwood sc 11 +90 36 +85 36 +85

alıl	water extraction spartanburg so	12 +89	- 0	- 0
	moisture detection orlando	13 -3	15 +19	15 -1
	iii mold remediation apopka	14 +28	81 +20	81 +20
	mold restoration greenwood so	14 +87	- 0	- 0
[.ts]	mold remediation orlando	19 +68	11 +58	11 +90
Jad	water removal spartanburg sc	20 +81	- 0	- 0
abl	mold remediation altamonte springs	22 +79	58 +43	58 +43
	mold remediation windermere	22 -21	42 +59	42 +59
dil	mold restoration spartanburg so	23 +78	77 +24	77 +24
	a water removal orlando	25 +8	58 +43	58 +43
	mold damage cleanup orlando	27 +74	28 +67	28 +73
[.td]	restoration companies in orlando	29 +57	- 0	- 0
[.ts]	microbial growth removal	29 +72	- 0	- 0
[ad	water damage repair orlando	35 +28	41 +40	41 +60
alıl	water damage restoration orlando	39 +42	- 0	- 0
	orlando water damage	46 +34	- 0	- 0
del	duct cleaning orlando	49 +52	- 0	- 0

Total Conversions

We had 45 total conversions this period. Our South Carolina campaign generated 9 calls for the period.



Orlando PPC Campaign

Our Orlando paid campaign yielded 109 clicks, 3447 impressions, with a \$5901 ad spend this period.

All campaigns

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1		Con y Detaile y Did	strategy 👻 Automa	te 👻 Labe	da 🐷				
		Campalgn	Budget ?	Status ?	Impr. 💿	Interactions 🝸	Interaction rate ?	Avg. cost 🕐 🕈	Cost ?
	•	Remarketing - All Visitors]	DriRite \$200.00/day	Eligible	0	-	-	-	\$0.00
1	•	Q [Branded]	DriRite \$200.00/day	Eligible	2,113	64 clicks	3.03% CTR	\$37.12 per click	\$2,375.90
	•	Q [Mold]	DriRite \$200.00/day	Eligible	794	30 clicks	3.78% CTR	\$85.82 per click	\$1,974.85
2	•	Q [Water]	DriRite \$200.00/day	Eligible	587	15 clicks	2.65% CTR	\$103.39 per click	\$1,550.88
		Total - all enabled campaigns			3,474	109	3.14%	\$54.14	\$5,901.43
		Total - all campaigns	\$200.00/day		3,474	109	3.14%	\$54.14	\$5,901.43

We had a 135% increase in phone calls over this same period last year.

	lls from Jul 18, 2018 to Aug 17, 2018 : 135% (20 calls) from Secondary Period		Q Search.	•	Table Settings 🗸	Exp	ort
	Tracking Number	Start Time	Duration	Keywords			
E	Keyword Pool [DriRite] 877-310-3579	Aug 17 11:33am	2m 11s	not provided		•	C <u></u>
Ľ	DriRite [Adwords Ad Extension] 407-502-5034	Aug 17 9:51am	2m 27s			►	C 1
C	DriRite [Adwords Ad Extension] 407-502-5034	Aug 16 9:03am	2m 57s				C 1
C'	DriRite Orl [Maps] 407-501-8613	Aug 15 4:21pm	9s				C1
C×.	Keyword Pool [DriRite] 877-299-9585	Aug 15 3:51pm	unanswered	not provided			C 1
E	DriRite [Adwords Ad Extension] 407-502-5034	Aug 15 2:02pm	3m 8s				C1
E	DriRite [Adwords Ad Extension] 407-502-5034	Aug 15 2:00pm	2m 30s				C1

South Carolina PPC Campaign

Our South Carolina campaign yielded 24 clicks, 630 impressions, and \$985 in ad spend.

Campa	algna	Ad groups	Settings	Ada	Ad ext	ensions	Keywords	Audiences	Dimensions							
All ena	ibled ca	mpalgne +	Segment -	F	iliter 👻	Column	8 👻	± •	Find campaigns		Q	View	Change H	istory		
- CAI	MPAIGN	Edit .	• De	talle 👻	Bid s	trategy 👻	Automa	te 👻 Labele	w.							
	٠	Campaign		Bu	dget 🝸	Statue 7		Campaign type	e Campaign subtype	Clicke	7 +	Impr. 🝸	CTR 2	Avg. CPC [?]	Cost 7	Avg Pos. (2
	•	(Branded	0		shared 00/day	Limited by budget 7		Search Networ only	rk All features		16	501	3.19%	\$41.09	\$657.39	1,
	•	(Mold]			shared 00/day	Limited by budget 7	y Di	Search Networ only	rk All features		8	96	8.25%	<mark>\$42.3</mark> 5	<mark>\$2</mark> 54.11	1.
	•	Q [Water]			shared 00/day	Limited by budget 7		Search Networ only	rk All features		2	33	8.06%	\$38.91	\$73.82	1.
		Total - all ena campaigns	abled								24	630	3.81%	\$41.06	<mark>\$</mark> 985.32	1.
		Total - Searcl	h	\$40.	00/day						24	630	3.81%	\$41.06	\$985.32	1.

Jul 18, 2018 to Aug 17, 2018

Total Calls
47 (100%)
13 (27.7%)
11 (23.4%)
9 (19.195)
7 (14.9%)
4 (8.5%)
1 (2.1%)
1 (2.1%)
1 (2.1%)